



JOB DESCRIPTION: Director of Network

Salary:	Between £47,987 and £53,319 depending on experience, + 5% pension and 25 days annual leave
Hours:	Full time
Reporting to:	The CEO
Duration:	Permanent

The School for Social Entrepreneurs (SSE) is seeking to appoint a Director of Network, who will provide leadership for our franchise of schools around the world, and our London based Network team. The role will strengthen our Network; enable our schools to achieve our 2020 ambitions, global strategic objectives and create a strong Network team.

SSE's mission is to address inequalities and social exclusion by supporting change makers, including social entrepreneurs, from all backgrounds to transform their talent into real social outcomes in the form of sustainable solutions within their communities. SSE supports these change makers through a mixture of long and short duration 'action learning' programmes. Our unique selling point is predicated on our ability to do learning differently.

These long and short courses are delivered via our Network of twelve schools; ten across the UK, one in Canada, and one in Australia. Many of these schools operate in multiple locations, offering both long and short courses. Over the next 5 years our ambition is to increase our impact, via our Network of schools, to enable more social entrepreneurs to make a sustainable difference to their communities.

SSE is a registered charity and company limited by guarantee, established by serial social entrepreneur Michael Young. SSE opened its doors in 1997 with the aim of transforming the potential of social entrepreneurs and enabling their projects to make a real difference in their communities. This is still absolutely core to SSE and is embedded within our culture.

This role is part of the Senior Management Team of 4, led by Alastair Wilson, CEO. The Director of Network is a new role; providing senior director level support to the central Network team as well as representing the Network of Schools. SSE is comprised of c.30 central staff, of which six make up the Network team reporting directly into the Director of Network. The role is intended to bring depth to the leadership of the organisation, enhance the quality of our offering, deliver our large programmes and strengthen relationships.

It is against this background that the new Director of Network will be appointed.



Overview of the role:

Manage the Network team and provide leadership to the Network of Schools. Support current schools to develop their offering, seek to expand SSE's network, and strengthen Network relations. Embed SSE's culture of passion and entrepreneurialism across the Network, alongside practical advice and action centric approaches.

The role is designed for someone who has been a senior team manager, with demonstrable experience of delivering against strategic objectives and has a proven track record in leading and growing a department to meet this need. The successful candidate will be accountable for ensuring alignment between strategic objectives, Network Team delivery and successful uptake / implementation within the Network.

People who thrive in SSE share our passion and seek to grow SSE and its impact. The ideal candidate will have excellent people skills; the passion to improve the quality of our work; exceptional communication skills; and have the confidence, dynamism and focus to create new opportunities.

Chief Relationships:

Chief Executive, Director of Development, Director of London School (all members of SMT), Board of Trustees, Financial Controller, CEOs / Directors of Network Schools, Learning Managers of Network Schools, Trustees of Network Schools, Existing high level donors, External bodies and Key external contacts.

Responsible for:

- Network Development Manager
- Network Learning Manager
- Communications Manager, manager of Communications Assistant
- Network Administrator
- Programmes Officer
- Grants Manager

The principal responsibilities of the role are:

1. As a member of the SMT to be accountable and responsible for leading SSE.
2. To develop and achieve against the five year business plan and strategy.
3. To build strong relationships with our Network of Schools across the world.
4. To lead, manage and develop the Network team to deliver against objectives.
5. To innovate, think entrepreneurially, and plan strategically and then execute effectively.
6. Leverage support and influence across the organisation to implement change.
7. To ensure high quality across all programmes and deliverables.
8. To ensure high quality learning across all programmes.
9. Oversee the development of current schools and the creation of new schools, both locally and internationally.
10. Ensure all schools comply with our licence framework and franchise model.
11. Set and communicate franchise standards including learning, and, when appropriate, develop, implement and monitor support programmes.
12. Create and deliver on a budget, streamlining and finding economies where necessary.
13. Fully comply with all of SSE's employment policies and procedures.



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Personal Experience:

- Should have a strong track record as a senior team member.
- Should have experience of leading and developing a team to deliver against strategic objectives.
- Should have experience of ambassadorial and communication roles.
- Should have experience of budgetary responsibilities and good intellectual rigour.
- Should have experience of earning / raising income against objectives.

Responsible for: Network team of 6, plus volunteers, contractors and freelancers

Location: Head office, Tooley Street, London Bridge.
Travel across the UK will be necessary e.g. franchise schools, partners, as well as possible occasional travel overseas.

Hours: Full-time, five days a week, normally 10am to 6pm.
Some unsocial hours may be required from time to time.

To apply for the job

To apply for the role, please send a copy of your current CV and a covering letter (maximum 800 words); explaining how you would ensure the role of Director of Network plays a vital role in SSE's future development.

Please include your full contact details and mention where you found out about the role. Please also include the names of two professional referees, including your most recent or last employer. Please note that referees will not be approached without your prior knowledge, and only following a successful application and final interview.

Please send your covering letter and CV to Isabel Langdon, Business Analyst isabel.langdon@sse.org.uk. Unfortunately, we are only able to acknowledge shortlisted applications.

Interview Process

Applicants with the most appropriate mix of qualifications and experience will be invited to participate in the selection process. Those selected at that stage will be asked to come to SSE's London Bridge offices for an informal interview. This will provide an opportunity to see the workplace, meet key staff and hold an informal interview. Those shortlisted at this stage will be asked back for a second interview.

Appointment into the role will be made subject to satisfactory references.

Recruitment Timetable:

Closing date for applications: 30th September 6pm

First interview: 9th October

Second interview: To be confirmed



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Further information

If you have a general query about the role, please call Isabel Langdon (Business Analyst) on 020 7089 9120 or email her at isabel.langdon@sse.org.uk

If you would like to have an informal discussion about the role, please contact Leah McPherson (Network Manager) on 020 7089 9120 or leah.mcpherson@sse.org.uk.

SSE operates an equal opportunities policy and will appoint solely on the basis of the applicants' ability to do the job in question. SSE does not discriminate with reference to age, gender, sexual orientation, race, colour, religion, marital status or disability, nor will such factors play any part in decisions on appointment or selection.